

REDPOINT UNIFICATION & IDENTITY RESOLUTION

Matches Nearly Made in Heaven



Build a solid foundation for all your customer data needs with profile unification and AI-driven identity resolution. Redpoint delivers pinpoint-accurate customer identities in real-time, across individuals, households and accounts so you can personalize every touchpoint and make confident decisions that drive better results.

Get the Data Right First

Bad data leads to bad matches. Redpoint automatically and continuously cleanses and standardizes and deduplicates data across all sources, structured or unstructured.

Smarter Insights, Less Effort

Build a strong data foundation of validated contact info, meaningful behaviors and key interactions. Redpoint automatically enriches profiles with AI models, calculations and trusted third-party data. Gain deep insights to improve targeting, journeys and conversions without manual unification or extra tools.

Understand Relationships

Gain a complete view of every customer and their connections. Redpoint links individuals, households, accounts and products to power smarter personalization and drive stronger ROI.

Follow the Full Journey

Connect individuals, households, and accounts across their entire journey with precise, AI-powered identities. Redpoint unifies online and offline data and maintains identity across channels, time and shifting identifiers so you can track customers as they move from anonymous visitors to loyal buyers.

Match with Confidence and Clarity

Stay in control with fully customizable match logic that's tunable according to your needs. Combined AI-powered deterministic and probabilistic techniques manage known, PII-based profiles and anonymized records, delivering the precision you require with the transparency you want.

Measured results from Redpoint clients:



20

data sources integrated into a single customer view



10M

profiles created from 700M records



1 million

duplicate customer profiles removed



3x

conversion lift from better match rates

KEY CAPABILITIES

Precision Tools for Trusted Identities



Automated Data Quality

Cleanse, normalize and validate data automatically at ingestion to catch and correct errors before they impact customer profiles. Monitor quality across all sources and touchpoints to maintain complete, trusted records. Multiple security protocols and certifications protect your most sensitive data.



Effortless Householding

Uncover meaningful relationships in a single step. Identify individuals within a household, linked accounts or related products to drive more personalized, relevant engagement.



Real-Time Persistent Profiles

Build dynamic 360° profiles that evolve with your customers. Anchor each identity to a permanent key so you can track changes — like address updates or account mergers — without losing historical context.



Tunable Matching Logic

Control the precision of your identity resolution. Blend deterministic and probabilistic techniques to define match rules that suit your use cases and confidently connect data to the right profile across systems and channels.

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“Redpoint has given us a unified profile for each customer and has super-powered our marketing communications program—with a greater (and more accurate!) view of each customer we are delivering consistent, relevant, personalized messaging across all channels.”

– MARKETING VP, TRAVEL & HOSPITALITY BRAND



To learn more, visit
www.redpointglobal.com